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In 2014, the shared values and vision of the Holden Arboretum and Cleveland Botanical Garden inspired us to create a single organization, working to create greener communities to benefit those who live and work in Northeast Ohio.



We knew that this would be a challenging process. Hundreds of details needed to be worked out behind the scenes, but we were confident the staff was equal to the challenge. Our first step in bringing the organizations together was to fine tune our

strategic plan, with a focus on four key priorities – biodiversity, green infrastructure, sustainable land use, and plant and environmental literacy. This led to the creation of five goals:

- · Nationally Recognized Research
- Compelling and Relevant Destinations
- Outreach with Impact
- · Creating a Distinctive Image
- · Long-term Planning and Perspective

While work on these goals is just beginning, we have already seen significant progress.

Our conservation staff has created a new tool to quickly assess the health of our woodlands which we are sharing with forest management professionals. Partnering with like-minded organizations in the community, we are playing a key role in the ClevelandTree Plan, aimed at restoring Cleveland's declining tree canopy. Other partnerships have been formed to study the best practices for forest restoration and to create seed farms for disease-resistant chestnut trees and pest resistant ash trees. Our Green Corps urban farms continue to flourish and provide summer jobs for many Cleveland young people.

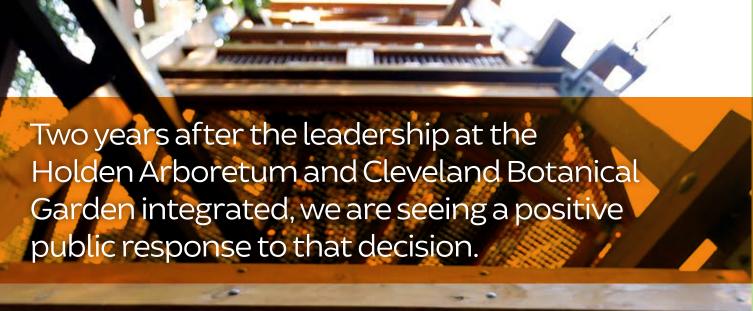
We are gratified to see that the public is embracing our integrated organization, coming in greater numbers to visit both our Kirtland and University Circle locations. And once they visit, more are choosing to become members, taking advantage of all the benefits of membership and supporting the vital work we are doing.

Those are just a few examples of the progress we have made, and our efforts are only possible because of the strong support of our members and donors. We thank you for that ongoing support and hope you realize the difference it makes not just to us, but to the residents of the region who benefit from our progress.

Paul R. Abbev

Interim President and CEO Holden Forests and Gardens

Jaul R. Abbey





2016 ANNUAL REPORT REACHING NEW HEIGHTS

In 2016, the Holden Arboretum and Cleveland Botanical Garden encouraged guests to explore new heights, delighting visitors with the opportunity to experience the breathtaking view from the top of the Kalberer Family Emergent Tower; stroll through the forest 65 feet above ground on the Judith and Maynard H. Murch IV Canopy Walk; or visit a variety of creatively designed treehouses in the gardens at University Circle.

At the same time, we were reaching new heights together, setting record-breaking numbers for attendance and membership, while building new partnerships in the community to create a greener Northeast Ohio.

GREATER VISITATION

Two years after the leadership at the Holden Arboretum and Cleveland Botanical Garden integrated, we are seeing a positive public response to that decision.

At the Arboretum, a record breaking 178,759 guests visited the grounds in 2016, nearly doubling visitation from the previous year's total of 96,620. Prior to the 2016 fiscal year, the record for attendance at the Arboretum was 122,882 set in 2007 during the popular Holden Express Garden Railroad exhibit.

The Judith and Maynard H. Murch IV Canopy Walk with the Kalberer Family Emergent Tower was a contributing factor to the 45 percent increase in attendance. Over the course of the year, 104,750 guests visited the Murch Canopy Walk, while more than 96,590 climbed the 202 steps to reach the top of the Kalberer Tower.

Popular traditional events, including Glow and Orchid Mania, as well as the summer exhibition, Branch Out, brought 210,601 guests to Botanical Garden, a three percent increase over 2015 totals when 208,870 guests were welcomed to the gardens and glass-houses at University Circle.

While a portion of the increase can be attributed to members of the Arboretum and Botanical Garden taking advantage of the expanded benefits the integration has provided members, the organization's total attendance figure for 2016 of 389,180 represents a significant increase in the people being reached as the joint organization strives to achieve its vision of helping to create "vibrant green communities and diverse native forests" in the Great Lakes region capable of flourishing and sustaining life.

The increased visitation and the value of membership, which offered members access to both the Arboretum and the Botanical Garden, led to a 20 percent increase in membership for the combined organization. At the Arboretum, membership soared from 10,134 at the end of 2015 to 11,752 at the end of 2016, a 15.5 percent increase. At the Botanical Garden, membership climbed from 9324 at the end of 2015 to 10,340 at the end of 2016, a 5 percent increase.

GREATER OUTREACH

Bringing people to the Arboretum and Botanical Garden is just one aspect of our efforts to promote plant literacy and greener communities in Northeast Ohio. Pursuing our vision of a Northeast Ohio where trees, forests and gardens provide maximum ecological and social benefits to the region's people and communities, the Arboretum and Botanical Garden have joined forces with the City of Cleveland, the Western Reserve Land Conservancy, LAND studio, Cleveland Neighborhood Progress to create the ClevelandTree Plan.The plan addresses the significance trees play in the community and decline of the city's tree canopy, hoping to restore the city's once vibrant urban forest and making it worthy of Cleveland's "Forest City" nickname. To aid in this effort, the Holden Arboretum and Cleveland Botanical Garden also serve as a resource for municipalities, institutions and organizations interested in creating greener communities, hosting urban forest workshops and training community volunteers in best tree care practices

A \$500,000 grant from the Sherwick Fund of the Cleveland Foundation supported the launch of the Sherwin Institute for Woodland Management, which provides educational opportunities for owners of property, from small urban lots to rural woodlots of 10–15 acres, to increase their knowledge of how to properly care for, manage and utilize their trees for environmental, ecological, social and economic benefits.

In an effort to better understand and manage the Arboretum's 3,000 acres of forest, the conservation staff developed a rapid upland forest assessment tool (RUFA), allowing staff members to hone their conservation and management efforts to advance Holden's mission to conserve native forests. In its current form, the tool is designed to capture information about the condition of the forest and compare it to the characteristics of a healthy, non-impacted old growth forest. A team of four surveyors with basic plant identification knowledge can assess a one hectare cell (about 2.5

acres) in roughly 45 minutes, as opposed to other methods that can take four highly-trained people four days to access the same area.

While the organization is just starting to see the positive effects of these new initiatives, in 2016 it celebrated the anniversary of its innovative and successful Green Corps outreach program.

For more than 20 summers, the Cleveland Botanical Garden's signature outreach program, Green Corps, has transformed once-vacant Cleveland lots into vibrant urban farming opportunities for high school students, who build workplace and life skills by spending one or more summers learning, growing and selling produce at five learning farms in the City of Cleveland. Through managing urban learning farms, from planting seeds to harvesting and selling crops, participants learn invaluable life skills, teamwork, business basics, agriculture, plant science and marketing, while gaining an appreciation for the environment and the community. Students also bring freshly grown local produce to neighborhoods with otherwise limited access to them.

GREATER UNDERSTANDING

Helping those visitors explore the grounds and find meaning in what they are seeing was the motivating factor behind a project that added improved interpretive signage in the Myrtle S.
Holden Wildflower Garden. One of the first places ephemeral wildflowers bloom in the spring, the garden is a favorite place for guests to explore. At the beginning of the fiscal year, 21 new signs were installed in the garden to tell the story of the plant communities found there and connect visitors to the ecosystems found throughout the state of Ohio.

Efforts at the Botanical Garden are also underway to catalog the plants in the gardens and glasshouses, creating a record of what visitors are seeing and building a database for future study of those plants. These detailed records of each plant's acquisition and growth are part of what makes the Arboretum and Botanical Garden more than just a pretty place, and the living museum it is meant to be for our guests, members and donors.

Scientists at the Arboretum are forging new partnerships with area universities and agencies, working to find solutions to the issues facing our native forests. Ongoing work with the U.S. Forest Service is focused on the search for disease-resistant chestnut and emerald ash borer resistant ash trees, with the goal of creating seed farms at the Arboretum that can aid in future reforestation efforts. The research department is also teaming up with the Cleveland Metroparks to study and determine best practices for reforesting using the Acacia Metroparks Reservation, a former golf course, as a living lab.

Holden scientists are also creating a foundation for future research, playing an active role in the training of the next generation of scientists by working with graduate, undergraduate and high school students.

2016 BYTHE NUMBERS

Spooky Creatures at Bootanical Bash: 985



Butterflies in the Glasshouses:

12.800

Goblins in our Garden: 7,780

Orchids Mania Blossoms:

1.000+

New Trees Planted in the Community: 2000

Holiday Plants at Glow: 1,800





THE HOLDEN ARBORETUM FINANCIAL REPORT

OPERATING RESULTS

	20	16	2015	
SUPPORT & REVENUE	\$	%	\$	%
Contributions & Memberships	1,803,121	22%	1,856,746	25%
The Holden Arboretum Trust	4,536,192	55%	4,545,881	61%
The Arboretum Endowment	420,640	5%	218,300	3%
U. S. Government Grants	0	0%	36,664	0%
Special Events (Net)	151,018	2%	135,205	2%
Admissions	687,930	9%	132,695	2%
Museum Store Gross Profit	79,043	1%	61,298	1%
Investment Income	205,226	2%	205,226	2%
RentalIncome	165,196	2%	179,613	2%
Education Courses	187,708	2%	138,360	2%
Other Income	24,530	0%	22,186	0%
Total Support & Revenue	8,260,604	100%	7,532,174	100%
EXPENSES				
Comp., Benefits & Staff Development	4,810,708	59%	4,490,802	59%
Maintenance	757,797	9%	734,183	10%
Professional Services	197,338	2%	203,313	3%
Advertising	83,752	1%	115,937	2%
Utilities, Insurance & Real Estate Taxes	368,486	5%	380,131	5%
Education, Research, & Membership	685,690	8%	494,448	6%
Supplies & Postage	89,700	1%	91,460	1%
Depreciation	943,156	12%	780,259	10%
Site Planning/Capital Campaign	92,829	2%	178,603	2%
Technology	13,900	0%	34.695	1%
Projects & Other	54,588	1%	54,141	1%
Interest	1,822	0%	0	0%
Total Expenses	8,099,766	100%	7,557,972	100%
Increase/(Decrease) in Net Assets from Operations	160,838		(25,798)	
PROGRAM EXPENSES				
Horticulture and Conservation	2,583,996	32%	2,463,663	33%
Research	1,175,629	15%	1,127,116	15%
Education	1,264,106	16%	1,170,493	15%
Guest Relations	1,344,231	16%	1,151,331	15%
Facilities, Management and				
Administrative Overhead	1,207,909	15%	1,108,736	15%
Advancement	431,066	5%	358,029	5%
Site planning/Campaign	92,829	1%	178,604	2%
	8,099,766	100%	7,557,972	100%

 $Data \, in \, this \, reporting \, format \, includes \, the \, Unrestricted \, General \, Fund \, and \, the \, Temporarily \, Restricted \, Fund.$

CLEVELAND BOTANICAL GARDEN FINANCIAL REPORT

OPERATING RESULTS

	20	016	16 20		2014 - 9 MC	2014 - 9 MONTHS	
SUPPORT & REVENUE	\$	%	\$%		\$	%	
Contributions & Memberships	1,908,493	38%	2,152,289	40%	1,524,842	37%	
Governement grants	525,216	11%	757,368	14%	0	0%	
Botanical Garden Endowment Fund	285,000	6%	120,000	2%	900,000	22%	
Special Events (Net)	109,020	2%	132,856	2%	0	0%	
Admissions	902,452	18%	889,646	17 %	591,135	14%	
Parking	343,749	7 %	343,414	7 %	270,729	6%	
Museum Store Gross Profit	203,014	4%	230,165	4%	135,749	3%	
Rental Income	446,389	9%	477,822	9%	350,124	8%	
Education Courses	73,542	1%	89,646	2%	77,447	2%	
Other Income	191,652	4%	161,621	3%	349,106	8%	
Total Support & Revenue	4,988,527	100%	5,354,827	100%	4,199,132	100%	
EXPENSES							
Comp., Benefits &							
Staff Development	2,854,547	37%	3,336,366	42%	2,881,929	48%	
Maintenance	337,799	4%	474,366	6%	437,692	7 %	
Professional Services	816,902	11%	508,263	7 %	679,123	11%	
Advertising	109,111	1%	182,239	2%	110,082	2%	
Utilities, Insurance &							
Real EstateTaxes	671,385	9%	538,066	7 %	322,984	5%	
Education, Research, & Membership	309,328	4%	730,638	9%	93,769	2%	
Supplies & Postage	59,931	1%	92,856	1%	84,562	1%	
Depreciation	1,850,638	25%	1,828,986	23%	1,391,836	23%	
Bad Debt	405,500	6%	0	0%	0	0%	
Projects & Other	158,448	2%	217,542	3%	74,860	1%	
Total Expenses	7,573,589	100%	7,909,322	100%	6,076,837	100%	
L							
Increase/(Decrease) in	(2.595.061)		(2,554,495)		/1	977 70E\	
Net Assets from Operations	(2,585,061)		(2,554,495)		(1,	877,705)	
PROGRAM EXPENSES							
Horticulture and Conservation	1,694,468	23%	1,771,938	23%	1,098,905	18%	
Research	365,337	5%	529,795	7 %	91,230	2%	
Education	644,524	8%	805,129	10%	770,284	13%	
Green Corps	552,684	7 %	683,18	69%	515,556	8%	
Guest Relations	2,209,526	29%	2,523,440	32%	2,038,833	33%	
Facilities, Management	2,203,320	23 /0	2,323,440	J2 /0	2,000,000	JJ /0	
and Administrative Overhead	1,363,456	18%	1,193,904	14%	1,019,734	17%	
Advancement	743,594	10%	401,930	5%	542,295	9%	
AGRICEITEIT	7,573,589	100%	7,909,322	100%	6,076,837	100%	
	7,575,505	100 /0	1,309,322	100 /0	0,070,037	100 /0	

 ${\sf Datainthis} \, {\sf reporting} \, {\sf formatincludes} \, {\sf the} \, {\sf Unrestricted} \, {\sf General} \, {\sf Fund} \, {\sf and} \, {\sf the} \, {\sf Temporarily} \, {\sf Restricted} \, {\sf Fund} \, {\sf the} \, {\sf Temporarily} \, {\sf Tem$

The Albert Fairchild Holden Society The Albert Fairchild Holden Society was established in 1998 to recognize those individuals whose generosity and foresight supports The Holden Arboretum with either a planned gift (will, trust, insurance, life income arrangement such as an annuity, etc.) or conservation easement. This year we recognize all individuals, those living and deceased, whose philanthropy places them in this distinguished group of donors. Gifts from Members of the Albert Fairchild Holden Society live on in perpetuity and help to ensure the ongoing financial strength and programmatic vitality of Holden. Should you know of anyone whom we have inadvertently missed, please contact Tara Turner at tturner@holdenarb.org.

Paul and Constance Norweb Abbey Ian Adams Milford M. Adams* Margaret Aicher Janet Aitken* Mrs. Virginia Albrecht * Anonymous Mr.* and Mrs.* Raymond Q. Armington Ms. Geraldine Atkins John Burke and Leslie A. Baeuerlen Phrocine R. Bailey * Richard and Susan Beck Mr. and Mrs. Doug Bekkedahl Peter and Sally Bergsten Mr. * and Mrs. *Warren Bicknell, Jr. Virginia R. Billinghurst* Carol J. Burley* Mrs. John G. Butler* Mrs. Marlene S. Campbell Mrs. Webb P. Chamberlain* Mr.* and Mrs.* Warren H. Corning Mr. George Crile III Mr. David L. Daggett Dr. and Mrs. C. B. Esselstyn, Jr. Mr and Mrs Robert F Farrell* Mr. and Mrs. Ken Felderman Ms. Susan Hanna and Dr. Marvin Feldstein * Mrs. Mildred Fiening Mrs. Dorothy Flagor

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Theodore Yocom*

*Deceased

Rose M. Kubik



Holden Forest & Gardens



The Holden Arboretum gratefully acknowledge the following individuals, foundations, organizations and businesses for their generous gifts received from Oct. 1, 2015 to Sept. 30, 2016. Gifts received after Sept. 30, 2016 will be included in the 2017 Annual Report. Donors are listed by their cumulative gifts of \$150 or more to The Holden Giving Program, special events, memorial/tribute gifts, and gifts to the endowment.

FOUNDATIONS, ORGANIZATIONS ANDTRUSTS

\$100,000 and above

American Foundation
The Corning Institute for
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The Holden Arboretum Trust

\$25,000 - \$99,999

The Cleveland Foundation Raymond Q. & Elizabeth Rieley Armington Fund Raymond Q. & Elizabeth Rieley Armington Fund No. 2

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Robert R. and Gay C. Cull Family Foundation George M. and Pamela S. Humphrey Fund The Murch Foundation The Perkins Charitable Foundation The Sally and Larry Sears Fund of Vanguard Charitable The Triple T Foundation

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The South Waite Foundation
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The Pamela and Dale Inkley
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Fred A Lennon Charitable Trust
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Cardinal Commerce
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\$1.000 - \$2.499

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\$500 - \$999

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Nordson Corporation
IBM Corporation
FirstEnergy Foundation
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Foundation
PPG Industries Foundation
Dominion Foundation
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Handling Inc.
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IN HONOR OF

Henry Hatch's 85th Birthday The kind employees of The Holden Arboretum Adelia Muir Kendall Randolph

IN MEMORY OF

Julio J. Adam Terrence Adams Carolyn Conway Duane & Betty Conwell Alan R. and Ellen Daus Josephine Gartroza Barbara G. Griesinger Rhenda Hanuschak Joyce Imes Karel Jelinek Frank Lach John (Jack) Lakus Peg Milbourn Christine Nash Madeline M. Offutt Shirley Petrasko Frances Rosipko Ann Rote William Ruesch Charlene Schmidt **Dorothy Scott** David Seidenfeld John Siskovic Tracy Sisson Diana Taylor Diana Taylor In memory of Willard B Traub Barbara Brown Webster Walter Werman **TedYocom**

THE NEW LEAF CAMPAIGN

The Holden Arboretum gratefully acknowledges the following pledges and gifts to Holden's New Leaf Campaign received October 1, 2015 through September 30, 2016. These donations will provide future enhancements to Holden's gardens and natural areas.

Mr. and Mrs. Dennis Block
Mr. and Mrs. Steven Boyce
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Julie West and Gary Neuman



Holden Forests & Gardens *Deceased

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Mrs. Walter Werman

\$10,000 - \$24,999

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Dr. Steven Ward
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Mr. Peter Nordell and
Mrs. Ellen W. Jones Nordell
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\$2.500 - \$4.999

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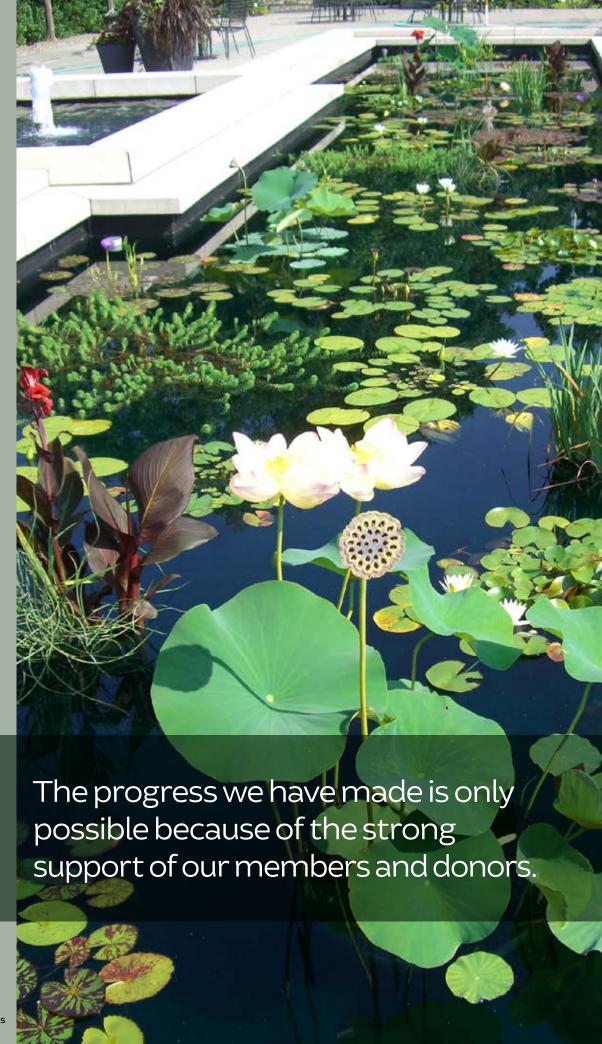
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GIFTS IN-KIND

Our thanks to the following corporations and organizations for their generous in-kind donations made toward furthering the Botanical Garden's mission during fiscal year 2016 (October 1, 2015 -September 30, 2016): Alfredo's at the Inn **Bon Appetit** Busy Bees Services, Ltd. Chagrin Hunter Jumper Classic Chipotle Mexican Grill Cleveland Indians Cuff's Clothing Company EDWINS Leadership and Restaurant Institute Elevation Music LLC Forest City Tree Protection Company **Great Lakes Brewing Company** Green Circle Growers Hartshorn Studios Hathaway Brown School Heinen's Fine Foods, Inc. Ink On Ink Off InterContinental Cleveland King Nut Companies Lilly Pulitzer Mackenzie Creamery Master Printing + Mailing Metropolitan at the 9 Hotel

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AFFILIATE DONORS

We gratefully recognize the following affiliate organizations for their fiscal year 2016 (October 1, 2015 – September 30, 2016) financial contributions toward furthering the Botanical Garden's mission:

\$1,000 and above

Fork and Hoe Garden Club The Hudson Garden Club Midwest Cactus & Succulent Society The Western Reserve Herb Society

\$250 - \$999

Beach Cliff Garden Club Emerald Necklace Garden Club Fairmount Garden Club Forest City Garden Club Ikebana International, Cleveland Chapter #20 Ohara School of Ikebana, Northern Ohio Chapter Westlake Garden Club

\$100 - \$249

Bay Village Garden Club Concord Garden Club Fairview Park Garden Club Lyndhurst Garden Club Olmstead Falls Garden Club Shaker Lakes Garden Club Terrace Garden Club

\$50 - \$99

The Garden Club of Bentleyville The Akron Garden Club Aquilegia Garden Club Avon-on-the-Lake Garden Club The Bedford Garden Club Berea Garden Club Cat's Den Garden Club Chippewa Garden Club Cleveland Bonsai Club Cleveland Flower Arrangers Guild Cleveland Rose Society Dahlia Society of Ohio Four Corners Garden Club The Garden Club of Cleveland The Garden Club of North Ridgeville The Gardeners of Greater Cleveland GardenWalk Cleveland,

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Department	Hours	HoursValue	Visits	Individual Volunteer Count
Arboretum Education & Community Engagement VIP Guides, School Guides, Library, Tree Tale Tellers, Tree Steward & Arbor Care Volunteers, Garden Partners	3,797	\$77,499	1,267	140
Arboretum Guest Services & Special Events Visitor Center Receptionists, Special Events, CanopyWalk & Tower Interpreters	4,790	\$104,543	1,313	402
Arboretum Horticulture & Conservation Gardeners, Bluebird & Purple Martin Project, Goose Management, Land Stewardship, Plant Records, Phenology	3,626	\$81,933	1,546	156
Arboretum Lantern Court Private Event Assistants, Jelly Makers, Gardeners	888	\$20,931	298	27
Arboretum Police Department Trail Monitors & Deer Management	205	\$4,836	107	15
Botanical Garden Education & Community Engagement School Guides, Hershey Children's Garden, Public Programs, Library, Green Corps, Theraputic Horticulture, Garden Naturalist, Glasshouse Interpreters, Events	7,213	\$169,937	1,648	721
Botanical Garden Guest Services & Special Events Glow, Big Spring, Branch Out, Retail Assistants, Group Tour Guides, Visitor Services Representatives, Special Events	4,700	\$110,727	1,401	321
Botanical Garden Horticulture Gardeners, Glasshouse Horticulture, Animal Care, Plant Documentation	2,813	\$62,708	792	57
Administration Office Support, Volunteer Orientations, Training, Capacity Building	1,440	\$33,926	518	257
Advancement Office Support, Donor & Member Events, Benefit Event	1,839	\$43,332	543	98
Governance Board of Trustees	1,254	\$29,544	626	25
Marketing & Communications Photography, Writing, Green Team	853	\$20,097	264	57
Research Lab Assistant, Vacant to Vibrant, Leach Research Center	980	\$23,091	257	12
Grand Total	34,398	\$783,104	10,580	1,634

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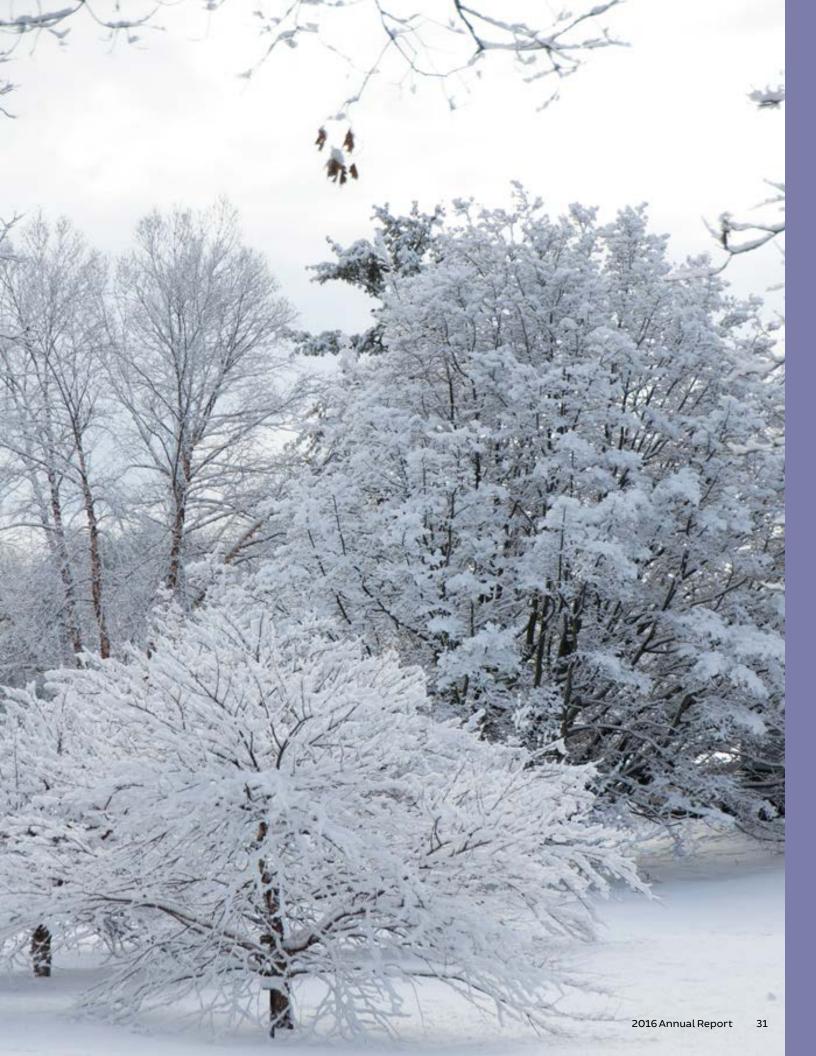
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Our Mission: Advance and inspire a deeper understanding of plants to enhance life.

Our Vision: Vibrant green communities and diverse native forests of the Great Lakes region will flourish and sustain life.